

PROFESSIONAL PROFILE

ALEXANDER B. SACHS
Senior Vice President



CAREER SUMMARY

Alexander Sachs is a Senior Vice President at Coldwell Banker Commercial WESTMAC, a Los Angeles based real estate services firm. He is responsible for sourcing acquisition opportunities and in many instances providing equity and debt relationships for his clients as well. Focusing on urban infill assets, his client list is comprised of both international and national institutional investors, as well as major local investors. Specializing in “off market” transactions he brings tremendous value to his clients through his thorough knowledge of the Los Angeles market and more specifically the multi-housing arena.

A perennial top producer, in 2005 he was recognized by Coldwell Banker Commercial as the number three broker globally for the organization and followed it up in 2007 with the award for the number one broker in the world-participating in sale transactions totaling almost 500 million dollars. His clients include Archstone Communities, BRE Properties, Legacy Partners, JPI, Fitfield Companies, John Laing Homes, EMAAR, The Hanover Company, Gerding Edlen and Lincoln Property Company.

PROFESSIONAL BACKGROUND

COLDWELL BANKER COMMERCIAL WESTMAC

Los Angeles, CA
2001 to Present

Commercial real estate brokerage company based in West Los Angeles. Primary focus on development opportunities for multi-family builders.

SKOURAS FILMS

1999 to 2001

VP Acquisitions:

- » Responsible for evaluating both domestic and foreign films for theatrical distribution. Duties included extensive contact with foreign sales agents, producer’s representatives and independent filmmakers in addition to attending the major film festivals and markets.
- » Other duties included assessing and evaluating corporate acquisition targets for our parent company Random Media. This included doing background research, preparing cash flows and revenue projections, and meeting with the target get company’s principals.

ATLAS PICTURES

1998 to 1999

Freelance Consultant:

- » Worked with this prominent commercial production company to identify and develop new methods in advertising. Work included in-depth research of historical trends in the advertising business, identifying the high growth areas of today, and writing a business plan for implementation of the company’s new ideas.

Coldwell Banker Commercial WESTMAC

1515 South Sepulveda Boulevard | Los Angeles | CA | 90025
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PROFESSIONAL BACKGROUND

Continued

MANDY FILMS (LEONARD GOLDBERG)

1997 to 1998

Director of Development:

- » Responsibilities included all aspects of the film development process. Worked closely with the screenwriters of the company's projects, prepared extensive script notes, helped to acquire new material for the company to produce, and tracked all upcoming submissions.

BRITISH IRON FILMS

1995 to 1998

Partner:

- » Feature film production company. Formed strategic working relationships with some of Hollywood's biggest producers including Thom Mount (Bull Durham, Tequila Sunrise), Ed Pressman (Judge Dredd), Bruce Gilbert (9 to 5, China Syndrome), and Steve Tisch (Forrest Gump, Risky Business)

THE MOUNT FILM GROUP

1994 to 1995

Creative Executive:

- » Duties included detailed tracking of screenwriters and spec scripts, maintaining detailed logs of all submissions to the company, and working with the other executives in evaluating the preexisting projects in development.

EDUCATIONAL BACKGROUND

NEW YORK UNIVERSITY, TISCH SCHOOL OF THE ARTS

New York, NY

CARNEGIE MELLON UNIVERSITY

Pittsburgh, PA

ADDITIONAL INFORMATION

California Real Estate License #: 01332680

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