

## PROFESSIONAL PROFILE

**JEFFREY M. PICKETT**  
*Associate*



### CAREER SUMMARY

Jeff joined Coldwell Banker Commercial WESTMAC in 2007. He specializes in sales and leasing, both tenant and landlord representation.

### PROFESSIONAL BACKGROUND

**COLDWELL BANKER COMMERCIAL WESTMAC**  
1515 South Sepulveda Boulevard, Los Angeles, CA 90025  
*2007 to Present*

Jeff has spent the last couple of years working with landlords and tenants of retail and office buildings.

**PICK PACK LOGISTICS, INC.**  
Panorama City, CA  
*2006-2007*

Jeff was sales manager and operations manager for third party fulfillment distribution company. He increased revenue from \$12,000 per month to over \$40,000 per month in a little over a year. He is also responsible for opening an addition distribution site in Oakland, California, which became profitable in 8 months

**BOWNE, INC.**  
1900 Avenue of the Stars, Los Angeles, CA  
*1996-2006*

Jeff spent 9 years with Bowne as a project coordinator and manager. He managed project coordinators who coordinated large transactions including mergers, acquisitions, and IPO's with the Security and Exchange Commission.

### EDUCATIONAL BACKGROUND

**UNIVERSITY OF CALIFORNIA, SANTA BARBARA**  
B.A., Business & Economics  
*1995*

### ORGANIZATIONS & ASSOCIATIONS

AIR Commercial Real Estate Association

### ACTIVITIES & INTERESTS

- » Beach volleyball
- » Basketball
- » Fishing
- » Fitness
- » Real Estate

#### **Coldwell Banker Commercial WESTMAC**

1515 South Sepulveda Boulevard | Los Angeles | CA | 90025  
(310) 478-7700 | (310) 479-3989, fax | [www.westmac.com](http://www.westmac.com)

